



HAIG PARTNERS SERVES AS THE EXCLUSIVE ADVISOR TO AUTOCANADA'S LEADER AUTOMOTIVE GROUP ON THE SALE OF FOUR DEALERSHIPS LOCATED IN ILLINOIS

Fort Lauderdale, FL – September 4, 2025 – [Haig Partners LLC](#), a leading buy-sell advisory firm to auto, heavy truck and RV dealers in the US, served as the exclusive sell-side advisor on the sale of four dealerships previously held by AutoCanada's U.S. subsidiary, Leader Automotive Group: Chevrolet of Palatine, Hyundai of Palatine, North City Honda and Crystal Lake Chrysler Dodge Jeep Ram (CDJR), all located in the Chicagoland, Illinois area. Chevrolet of Palatine and Hyundai of Palatine were sold to Steve Napleton Automotive Group, Crystal Lake CDJR was sold to Al Piemonte Automotive Group and North City Honda was sold to Victory Automotive Group. The sales align [with AutoCanada's announcement on July 16, 2025](#), wherein the company confirmed agreements to divest 13 U.S. dealerships.

"When we selected Haig Partners to guide these transactions, it was because we required a partner who could navigate the complexity of our U.S. dealership assets and identify the best buyers to support our employees going forward. As we previously announced, these sales are part of our strategic initiative to better align our resources and focus on our Canadian platform," said Paul Antony, Executive Chair of AutoCanada at the time. "Kevin Nill and the team at Haig Partners proved invaluable in managing this process from inception to closing. We look forward to additional disposition announcements in the coming months."

The transactions were also supported by Leader Automotive Group's legal counsel, Ira Levin of Burke, Warren, MacKay & Serritella, P.C.

Kevin Nill, Managing Director, Haig Partners, shared, "Representing AutoCanada in these transactions underscored the importance of having both deep relationships with a wide variety of buyers and a nuanced understanding of the complexities that define the buy-sell process. Working with a cross-border, publicly held entity as it divests its U.S. interests required a level of precision and coordination that our team is uniquely positioned to provide. These sales are part of a broader series of transactions that will continue into the fourth quarter of this year, and we look forward to bringing additional opportunities to market on behalf of our clients."

With this transaction, the team at Haig Partners has advised on [35 dealerships](#) so far in 2025.

About Haig Partners

[Haig Partners](#) is a leading buy-sell advisory firm that helps owners of higher-value auto, heavy truck and RV dealerships maximize the value of their businesses when they are ready to sell. The team at Haig Partners has advised on the purchase or sale of 525 dealerships with a total value of over \$10.6 billion. It has represented 30 dealership groups that qualify for the Top 150 Dealership Groups list published by Automotive News, more than any other firm. Clients of Haig Partners benefit from the group's collective experience as previous executives with leading companies such as Ally Financial, AutoNation, Bank of



America, Credit Suisse, Deloitte, FORVIS, J.P. Morgan, the Sewell Automotive Companies and Toyota Financial Services. Leveraging its unmatched expertise and extensive relationships, Haig Partners guides clients to successful outcomes through a confidential and customized sales process. The firm authors [The Haig Report®](#), the longest-published quarterly report that tracks trends in auto retail and their impact on dealership values, and co-authors NADA's Guide, "Buying and Selling a Dealership." Haig Partners team members are frequent speakers at industry conferences and are regularly quoted in reputable media outlets, including Reuters, Forbes, The Wall Street Journal, The New York Times, CNBC, BBC, Automotive News, Wards, CarDealershipGuy and CBT News. For more information, visit <https://www.haigpartners.com>.

Transaction Contact:

Kevin Nill
Managing Director
Haig Partners
kevin@haigpartners.com
(904) 234-0008

Media Contact:

Aimee Allen
Chief Growth Officer
Haig Partners
aimee@haigpartners.com
(603) 933-2194